

Request Title: Procurement of Recruitment services - 2021

FOI Reference: PSC-58238-N0Q7

Date of Disclosure: 04/05/2021

Date Range: 2021

FOI Request:

I would be most grateful if you would provide me, under the Freedom of Information Act, details in respect to the contract below. The details we require are:

- Suppliers who applied for inclusion on each framework/contract and were successful & not successful at the PQQ & ITT stages
- Actual spend on this contract/framework (and any sub lots), from the start of the contract to the current date
- Start date & duration of framework
- Any previous bid documentation
- Is there an extension clause in the framework(s)/contract(s) and, if so, the duration of the extension?
- Has a decision been made yet on whether the framework(s)/contract(s) are being either extended or renewed?
- Who is the senior officer (outside of procurement) responsible for this contract?
A Framework for provision of Permanent and Temporary Recruitment Services.:

[Link to contract finder](#)

Our response

- **Suppliers who applied for inclusion on each framework/contract and were successful & not successful at the PQQ & ITT stages**

I can't confirm at which stage the suppliers were unsuccessful as the tender was run on a system no longer used at NHSPS and by people no longer working for NHSPS. Because of the Q drive to Sharepoint transformation there is no access to historical data. Below is the information available.

Lot 1

Suppliers	Successful/Unsuccessful
Parity Professional	Successful
LA International	Successful
Allen Lane	Successful
Hays	Successful
Adecco	Successful
WSS Associates	Successful
Goodman Masson	Successful
Page Group	Successful
La Fosse	Successful
Cobalt Consulting	Successful
Advantage Resourcing	Successful
Harvey Nash	Successful
PSD	Successful
Leading Resolutions	Successful
Consult	Successful

Lot 2

Suppliers	Successful/Unsuccessful
Adecco	Successful
Advantage	Successful
Cobalt	Successful
First Technical	Successful
GI Group	Successful
Hays	Successful

Manpower	Successful
Page Group	Successful
Randstad	Successful
Reed	Successful
Search Consultancy	Successful

Lot 3

Suppliers	Successful/Unsuccessful
Adecco	Successful
Capstone	Successful
Cobalt	Successful
Frankham	Successful
Hays	Successful
Holtby	Successful
Incendium	Successful
IRG	Successful
MacDonald	Successful
Matchtech	Unsuccessful
Morson Human	Successful
Oyster	Successful
PSD	Unsuccessful
Randstad	Successful
Search Consultancy	Successful
Wilde Recruitment	Unsuccessful

Lot 4

Suppliers	Successful/Unsuccessful
Angel Human	Successful
Blue Arrow	Unsuccessful
Capstone	Successful
Cordant	Successful
Hays	Successful
Manpower	Successful
Meridian	Successful
Morgan Hunt	Successful
Randstad	Successful
Reed	Successful
Service Care Solutions	Successful

Lot 5

Suppliers	Successful/Unsuccessful
Gatenby Sanderson	Successful
Green Park	Successful
Harvey Nash	Successful
Heidrick Struggles	Successful
Incendium	Successful
Investigo	Successful
IRG	Successful
Norman Broadbent	Successful
PSD	Successful
ReThink	Successful

Russell Reynolds	Successful
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- **Actual spend on this contract/framework (and any sub lots), from the start of the contract to the current date**

Spend below is from the start of the contract until it expired (not to date).

Lot 1 – Total spend during the framework term - £1,212M

Lot 2 – Due to the way the finance system is set up no spend could be linked to this lot. Also, the spend under this lot is captured under the other lots.

Lot 3 - Total spend during the framework term - £439K

Lot 4 - Total spend during the framework term - £4,733M

Lot 5 – Total spend during the framework term - £100K

- Start date & duration of framework

Start Date: 03/03/2017 (this is indicative as it's not stipulated on the contracts) Duration: 2 years

- **Any previous bid documentation**

Not available as not retained

- **Is there an extension clause in the framework(s)/contract(s) and, if so, the duration of the extension?**

There is an extension option however it did not allow extending the total contract duration over 2 years. In effect no extensions were granted. Clause states: "The Term of this Framework Agreement shall be 2 years from the Commencement Date and may be extended in accordance with Clause 15.2 of Schedule 2 provided that the duration of this Framework Agreement shall be no longer than 2 years in total."

- **Has a decision been made yet on whether the framework(s)/contract(s) are being either extended or renewed?**

Extensions have not been arranged. The framework will be superseded by the new ongoing tender.

- **Who is the senior officer (outside of procurement) responsible for this contract?**

Head of Talent Acquisition